



# CHANNEL VISION™

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## **Channel Vision Launches Nationwide Training Program**

*Many Courses NTS Approved for CEU Credit*

**Costa Mesa, Calif.**, - Channel Vision Technology is ringing in the New Year by launching a nationwide training program designed to educate structured wiring, security, low voltage, and audio and video installers on the latest trends, technologies and products that are advancing their professions.

Channel Vision is a leading manufacturer of structured wiring enclosures, RF video distribution products, security cameras, high performance audio and video distribution systems, and modules. Channel Vision currently manufactures and sells more than 400 products.

Channel Vision's *Residential Structured Wiring* and *Residential Audio and Video Distribution* courses are approved for continuing education credits (CEU) through the National Training School (NTS) for the National Burglar & Fire Alarm Association, Inc.

"Our industry is experiencing mega advances in technology," said Darrel Hauk, CEO and president of Channel Vision Technology. "These technologies, and resulting products, are changing the way installers sell to, and service, clients. Channel Vision is dedicated to ensuring that our sales channel has the knowledge and tools to remain competitive."

To guarantee the success of its training program, Channel Vision has hired several industry renowned trainers.

Lent Ross will head the program as national training manager. Ross has 20 years experience as a product specialist and trainer for some of the industry's leading manufacturers and distributors, including On/Legrand and ADI.

"Our new training program will enable our customers to set the standards for quality designs and installations," said Ross.

Ross holds a degree in Criminal Law from Delta State University, Cleveland, Miss., and is an avid fan of Mississippi State University Athletics. Ross is based out of Olive Branch, Miss.



**Lent Ross**

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**Marc Whitman**

Another industry veteran, Marc Whitman joins Channel Vision Technology after more than three years as a channel manager/trainer for OnQ/Legrand. Whitman is based out of Houston, Texas.

Whitman holds a B.A. degree in mathematics from State University of New York College at Plattsburgh. When not tackling his Channel Vision responsibilities, Whitman can be found on the football field as a kicker for the semi-pro Houston Wolverines.

After five year's as Channel Vision's custom design technician, Frank Wimberly has been promoted to Western regional trainer.

Frank Wimberly has 20-years experience in the RF and telecommunications industry. He served in the United States Marine Corps as a ground radio technician, and later became a communications instructor at the Marine Corp Communications and Electronics School.

After leaving the Marines, Wimberly majored in pre-electronics engineering and computer applications at Gulf Coast College, Panama City, Fla. During his college years, Frank received first-hand practical experience with retro and pre-construction installations while working for a home security systems company.

Wimberly is also a Divemaster, SCUBA Instructor, and is certified in a number of diving specialties. He spends his weekends teaching SCUBA and leading dives.

"Our team's extensive sales, technical and training experience in our target markets guarantees that our trainings will be executed professionally and successfully," said Hauk.

For staff photos or more information about Channel Vision, or any of the above individuals, call 800.840.0288 or go to [www.channelvision.com](http://www.channelvision.com).

### **About Channel Vision**

Channel Vision manufactures a growing list of products designed to make homes more convenient, safe, and innovative. Channel Vision's central-structured wire systems, Aria multi-room audio distribution, and Channel Vision Technology - home-theater and security products - combine to make Channel Vision a total packaged solution provider. Channel Vision also offers free design and technical support 24 hours a day, 7 days a week.

Located in Costa Mesa, Calif., Darrel Hauk founded Channel Vision in 1993 as a garage-based business. Today, the company manufactures and sells more than 400 products worldwide, in addition to providing OEM services for other manufactures.